

Roll No.

Total No. of Questions : 07]

[Total No. of Pages : 02

MBA (Sem. - 3rd/4th)

TRAINING AND DEVELOPMENT

SUBJECT CODE : MB - 662

Paper ID : [C0123]

[Note : Please fill subject code and paper ID on OMR]

Time : 03 Hours

Maximum Marks : 60

Instruction to Candidates:

- 1) Section - A is **Compulsory**.
- 2) Attempt any **Four** questions from Section - B.

Section - A

Q1)

(10 × 2 = 20)

- a) Difference between training and development.
- b) Training policy.
- c) Trainers.
- d) Training needs.
- e) Management development.
- f) Team building.
- g) Management games.
- h) Resistance to training.
- i) How is development evaluated.
- j) Training centers.

- Q2) Define Training? How can effective trainers be developed?
- Q3) Explain management development? Discuss the various approaches to management development?
- Q4) Discuss in detail the importance of management games? Give in detail the summary to two management games?
- Q5) What is the importance of evaluation of training programmes? What are the problems in evaluation?
- Q6) What are the various methods of development? How are the development programmes designed?
- Q7) Explain in detail the various methods of training? Which of the method do you consider the best for training of employees in pharmaceutical sector?

